The Future of Community Benefit

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Maureen Kersmarki

Director, Adventist Health Policy Association Director, AHS Community Benefit & Public Policy

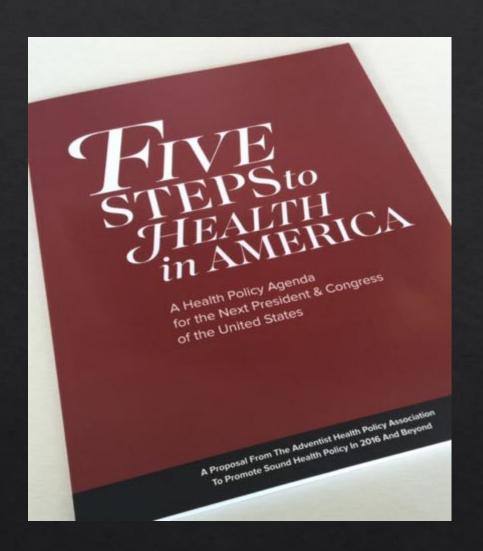


Today's Discussion

- Adventist Health Policy Association
- Adventist Health Legacy and Mission
- History of Community Benefit
- Needs Assessments: Mandates or Opportunities?
- Partnerships and Shared Vision
- Hospitals as Anchor Institutions

Adventist Health Policy Association

- **Members**: Five Seventh-day Adventist health care systems with 84 hospitals in 17 states & the District of Columbia
- ♦ Mission: address & advance crucial policy issues that support our mission of helping all people achieve mind, body & spiritual wholeness
- ♦ **Board**: CEOs of Adventist Health, Adventist Health System, Adventist HealthCare, Kettering Health Network & Loma Linda University Health



- 1. Wellness as a Key Domestic Policy
- 2. Improve the health system
- 3. Public Health infrastructure
- 4. People & Community-centered Care
- 5. Health in All Policies



Adventist Legacy & Mission

Battle Creek Sanitarium



In 1866, Seventh-day Adventist medical pioneers established an innovative health care program in Battle Creek, Michigan, looking to the healing ministry of Christ for inspiration.

"This was a place where each person was valued as a creation of God, and where caregivers created a healing environment focused on extraordinary whole-person care.

"Their commitment and philosophy continue today in hundreds of hospitals, nursing homes and clinics around the world."



1905



John A. Burden

Loma Linda Sanitarium



Our Faith-based Mission

Quality, Whole-Person health care

♦ Improving the health of our Communities – inside and outside our walls

Seek the peace and prosperity of the city to which I have carried you... because if it prospers, you too will prosper."



History of Tax Exemption

- ♦ 1800s charitable associations, such as hospitals & orphanages, were established to confront the issues & ills of the time
- ♦ IRS Ruling 56-185 tax exemptions to "any community chest, fund or foundation organized & operated exclusively for religious, charitable or scientific purposes"

Not-for-Profit Hospitals & Community Benefit

- ♦ 1965 Medicare & Medicaid
- ♦ IRS Ruling 69-545 not-for-profit hospitals
 - ♦ Must take Medicare & Medicaid
 - Must provide Benefit to the broad community
 - Open ED & open Medical Staff
 - Community Board
 - Community Benefit is more than charity care
 - No requirement re: charity care levels
 - ♦Includes definition of what counts as CB

Hospital Community Benefit

- Community Health Improvement
- Community-BasedClinics & Screenings
- Cash & In-Kind Donations
- Health ProfessionsEducation
- ♦ Research
- Subsidized HealthServices

Health-related
 Community-Building
 Activities (e.g.,
 removing lead in public
 housing, work in food
 deserts, homelessness,
 violence prevention)

- Charity Care
- ♦ Medicaid Losses



Affordable Care Act / IRS Ruling 501r

& Community Health Needs Assessments

- ♦ Needs of broad community
- ♦ Input from Public Health & "low-income, minority & other underserved populations"

♦ Implementation Plans

- ♦ Measurable efforts that "move the needle"
- Annual progress updates on IRS Schedule H

Other requirements

- Written Financial Assistance Polices (FAP)
- ♦ Limits on charges
- ♦ Billing & collection policies

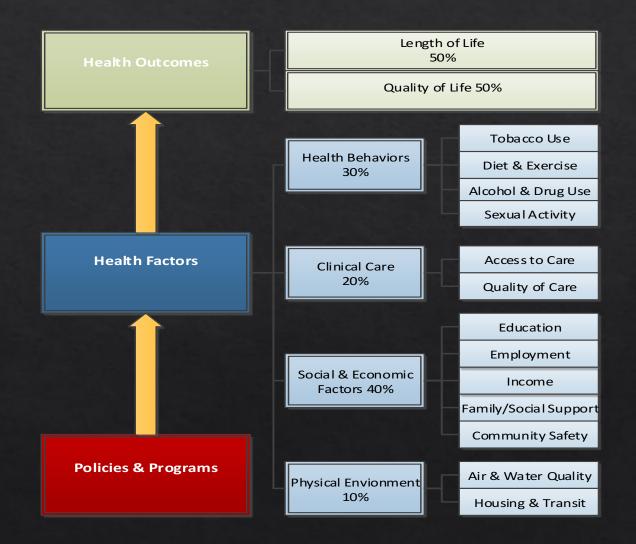


The CHNA: More than a Mandate

- The Needs Assessment Opportunity
 - ♦ Fulfill our Mission meet community needs
 - ♦ Protect our Not-for-Profit Status tax exemptions
 - ♦ Communicate our Value multiple audiences



CHNA Framework: Health is More than Health Care





Recommended Practices

Shared Decision-making: it really is safe!



Recommended Practices

Coordinate Hospital & Community Strategies – Share the Ownership



Recommended Practices: Place Matters

Male Life Expectancy in Hough & Lyndhurst

Hough

64 Years

Median Income: \$18,500

8 miles

Lyndhurst 88 Years

Median Income: \$63,000

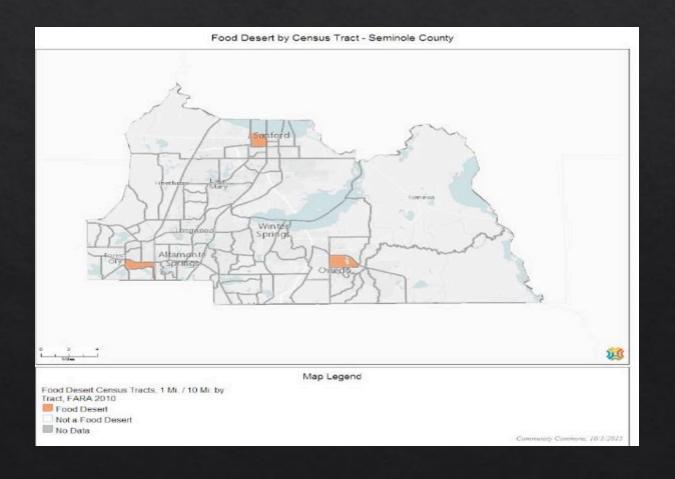
Place Matters

- * "Place gives us a point of entry.
- * "It makes visible the concrete and specific social and physical contexts of our patients' lives,
- "Pinpoints social needs and interventions,
- "And helps us identify, assess and measure the social determinants of their health."

Insights from New Systems of Health,
Stakeholder Health 2016.

Place Matters: Hot-Spotting

Know where the Top 8-12 Issues are clustered



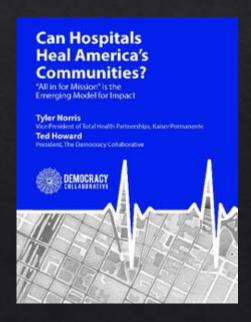
Recommended Practices: CHNAs as Strategic Roadmaps

- ♦ Key Strategies
 - Move from "Random Acts to Kindness" to strategic, measureable community health improvement efforts in CB spending
 - ♦ Build Partnerships → shared ownership of issues
 - Advocacy Agendas that address community issues
 - ♦ 22 Florida Hospitals: Access to Care, Mental Health & Hunger



Recommended Practices: Anchor Strategies

- Anchor Strategy: "a commitment to address persistent community challenges"
- Varying Roles of Anchor Institutions
 - ♦ Leaders
 - ♦ Conveners
 - ♦ Specialists
 - ♦ Promoters/funders



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Hospitals as Anchor Institutions

- ♦ Anchor Institutions
 - Hospitals, universities and local governments
 - ♦ Usually not-for-profit
 - ♦ Firmly rooted and place-based
- Anchor Roles
 - ♦ Leaders
 - ♦ Conveners
 - ♦ Specialist
 - ♦ Promoters



Anchor Roles

- ♦ *Leaders* lead strong, active partnerships that address the community's medical, environmental and economic concerns. The hospital may or may not "own" the issue.
- ♦ *Conveners* bring together hospital & community stakeholders re solutions for community needs.
- ♦ *Specialists* work with a focused group of community partners to concentrate on specific health issues such as diabetes & heart disease.
- ♦ *Promoters* support other organizations' initiatives through funding or in-kind donations.

Anchor: Henry Ford Health System

♦ Leader

- Neighborhood improvement (3)
- ♦ Future Campus
- ♦ Source Detroit 10% local procurement goal

Convener or Specialist

- ♦ Tech Town business incubator
- ♦ Live Midtown employer-assisted housing
- ♦ Neighborhood stabilization local properties
- ♦ Sewing Up the Safety Net infant mortality

Promoter

- Charter schools
- ♦ Henry Ford Early College
 - High-risk ninth-graders in health professions track
 - ♦ 5-yr. high school/AA degree/clinical certificates (saves tuition)



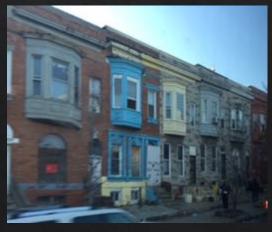


Anchor: Bon Secours – Baltimore

Leader

- Neighborhood Revitalization
 - ♦ Built/rehabbed 650 housing units
 - ♦ Clean and Green 640 vacant lots
 - ♦ 60 minor home improvement grants
 - Senior citizen housing
- Capacity building
 - Youth landscape training program
 - ♦ Workforce development
 - ♦ Women's Resource Center
- Local and minority purchasing





Anchor: Florida Hospital – Bithlo

- ♦ Education
- ♦ Transportation
- ♦ Housing
- ♦ Health Care
- ♦ Environment
- ♦ Basic Needs
- Sense of Community
- Economic Opportunity
- ♦ The Arts







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YOUR Thoughts?

Ideas? Comments? Questions?

